



Mediation Advocacy Skills Training

Duration

2 Days (14 hours)

Date and Time

14 July 2016 (Thursday)

15 July 2016 (Friday)

9:30am – 1:00pm; 2:00pm – 5:30pm
(Daily)

Medium

English (with English teaching materials)

Venue

CCPIT-HKMC Joint Mediation Center
(Hong Kong Mediation Centre)

21/F, Success Commercial Building,
245-251 Hennessy Road, Wan Chai

CPD

Participants will be awarded 10 CPD points from Hong Kong Mediation Centre ("HKMC") upon the completion of the course.

Application of CPD points of Hong Kong Mediation Accreditation Association Limited ("HKMAAL") and Law Society of Hong Kong are in the process.

HKMC

10 CPD
Pts

HKMAAL

Pending

Law
Society

Pending

Course Fee

HK\$5,000

HK\$4,500

(Panel Member or Associate
Member of HKMC)

Mediation Advocacy is the technique of presenting and arguing a client's position, needs and interests in a non-adversarial way. This course would equip participants the skills needed in mediation advocacy, maximise the settlement benefits for clients at mediation and be fully apprised of the requirements now demanded by current civil justice practice through participative exercises, case studies and role play. After successful completion of this training, participants will be well equipped to represent their clients in resolving disputes.

Who Should Attend

Mediators, Solicitors, Barristers, In-house Legal Consultants, Senior-Level Management and Executives

Course Contents

A. Understanding the mediation process

- Effective dispute resolution processes
- The legal landscape of dispute resolution
- The mediation process - the phases of mediation

B. Agreeing the mediation

- The mediation selection process - the who, how and when of mediator selection
- Developing a mediation practice
- Early case assessment
- Convincing others to mediate - promoting the process to clients, other parties and the court
- The reform of the court procedures in the Mainland and the opportunities for using mediation to resolve cross-border commercial disputes.

C. Preparing case, client and self

- Preparation - Logistics - organising the mediation
- Preparation - Documentation - preparing the documentation
- Preparation - People - selection of a functional team for mediation
- Preparation - People - preparing the team for mediation
- Preparation - People - lawyers preparation
- Preparation - Strategy - preparing the opening statement
- Preparation - Strategy - preparing for the private sessions

Registration Method

Please submit (i) the enrolment form and (ii) course fee to Secretariat of CCPIT – HKMC Joint Mediation Center in person, by email or mail on or before **30 June 2016**

Payment Method

Cheque

Cheque should be made payable to “Hong Kong Mediation Centre Limited”.

Bank Transfer

Please transfer your course fee to HSBC 162-242226-001

Please write your name, contact no. and course name on the back of your cheque or bank slip.

Enquires

Tel: 2866 1800

Fax: 2866 1299

Email: admin@mediationcentre.org.hk



D. Participating in the process

- Opening phase
- Exploration phase
- Managing time effectively
- Bargaining phase
- Dealing with deadlock
- Settlement phase
- Post mediation activities
- Misunderstandings in mediation
- Workshop topics
- Mock mediation



Course Lecturer

Mr. Danny McFadden

CEDR Regional Representative Asia Pacific - Hong Kong
Arbitrator, Lawyer, Mediator and Trainer

Mr. Danny McFadden has been working internationally including Asia in business, negotiation and the dispute resolution field for over thirty years. Learning Mandarin at a university in Taiwan in the early 1980's, lead to his spending many years working in Chinese companies and later as a lawyer handling the legal aspects of dealing with disputes in the Asian region. In the last decade working with CEDR, he has worked full time on conflict management and dispute resolution, especially in the Asian context. He has conducted mediation trainings in many countries including China, Hong Kong, Singapore, Mongolia, the UK and Taiwan and is currently sitting on the Hong Kong government's Steering Committee on mediation. In 2013 his book "Mediation in Greater China" was published and in 2015 he coedited a new book "Mediation in Singapore" which was officially launched by the Chief Justice of Singapore.

Certificate

Certificate of Completion will be presented to participants with 100% attendance for all the sessions.

Certificate of Attendance will be presented to participants with 70% attendance for all the sessions.

About CCPIT – HKMC Joint Mediation Center

Set up by the CCPIT/China Chamber of International Commerce (CCOIC) Mediation Center and the HKMC with the vigorous support of the Department of Justice, the CCPIT-HKMC Joint Mediation Center is the first joint mediation center in Hong Kong set up by major mediation institutions in the two places. The CCPIT-HKMC Joint Mediation Center aims to provide a platform for resolving cross-boundary commercial disputes, formulating the professional standards of mediators, mediation advocates and other disputes management professions for the mainland and promoting Hong Kong as the center of disputes resolution.